



**Melvin F. Graham**  
**President**  
**Graham Enterprises**

In 1978, Charlotte native Melvin F. Graham founded Graham Enterprises, one of the Carolinas' leading real estate development and investment companies. Currently, Graham serves as chairman and chief executive officer. Graham Enterprises specializes in golf courses, residential communities, commercial development, and property acquisitions. Over the years Graham has been involved in all aspects of the design, planning, construction, marketing, and operations of numerous projects, primarily in the Carolinas, Virginia and Georgia.

Additionally, Graham Enterprises owns and operates golf courses, retail centers, office distribution centers, mini-storage facilities, and various other types of income-producing real estate. Graham's hands-on experience and wide range of real work ethics, all help position Graham Enterprises for unprecedented success in the 21st century. Those close to Graham often comment on his passion and tireless efforts to enhance the communities and cities he works in, and the numerous evangelical Christian and charitable organizations he both serves and supports. Graham serves on the board of the Billy Graham Evangelical Association. Graham is the nephew of Billy Graham. Graham also serves on the board of Samaritan's Purse, World Medical Missions, and Southern Evangelical Seminary.

Mel's passion is real estate deals and development and he has been doing it since he was in high school. Mel owns golf courses in the Carolinas (World

Tour Golf Links, Myrtle Beach, SC and The Club at Longview, Charlotte, NC) and he has developed and sold land in Charlotte and South Carolina to many homebuilders including Toll Brothers and Standard Pacific most recently.

Mel's secret to his success is relying on common sense. "I'd rather have a thimble full of common sense than a truck load of book sense" – one of his grandfather's favorite quotes has been his way of navigating the real estate development business. Raised in an environment where hard work meant getting the job done no matter how long it took and where Sundays were for the Lord, he learned the basics that have kept him on track.